

NORTHWEST DRYWALL & ROOFING SUPPLY INC.

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August 21, 2015

The Daily Interlake
Attn: Frank Miele
727 East Idaho Street
Kalispell, MT 59901

Flathead Beacon
Attn: Dillon Tabish
17 Main Street
Kalispell, MT 59901

We take issue with statements made in response to our withdrawal of support for the Kalispell TIGER grant. Specifically:

Statement: *“It’s disappointing and rather surprising.”*

Response: While it may be disappointing, there should be no surprise with the withdrawal of support. A June 4, 2015 draft of the withdrawal letter which was circulated but not sent is what prompted the meetings between Northwest Drywall and the committee comprised of the Mayor and FCEDA board member.

Statement: *“... multiple options were proposed, including paying for trucks to ship products from Northwest Drywall’s current facility to the future industrial park where it could be loaded onto rail.”*

Response: Northwest Drywall doesn’t manufacture or **ship** out any products. We only **receive** drywall and building products. The suggestion to transload **incoming** products was considered but found to be unsatisfactory because of the additional damage to drywall occurring every time it’s moved and concern for the loss of control over the timing of trans-loaded shipments. The notion that Northwest Drywall out-ships products shows an indifference or lack of understanding of our business model.

Statement: *“The definition of a financial win for them changed about every other week.”*

Response: Northwest Drywall has been consistent in its desire not to be harmed from a move from their present facility, and that we would consider an “apples for apples” move. On **December 10, 2012** Northwest Drywall presented 12 specific qualities that they have in their present facility and sought in a new facility. Those same points were recited again in a **May 7, 2015** letter to the FCEDA consultant where it was said: